Amendments to the Claims

Claim 5 (currently amended): A method of analyzing resource placement, comprising steps of:

identifying a plurality of candidate locations for placement of resources, wherein the

Claims 1 - 4 (canceled)

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| 3 | resources comprise at least one of: information technology personnel and monetary investments |
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| 4 | to be made; |
| 5 | identifying a plurality of criteria with which a decision is to be made for the placement of |
| 6 | the resources, wherein the criteria comprise at least one of: local information technology skills |
| 7 | and competitor strength; |
| 8 | defining at least one objective measurement for each of the identified criteria, wherein the |
| 9 | definition comprises at least one factor to assess in determining how well that criterion is met and |
| 10 | measurement guidelines specifying, for each of a plurality of numeric values, when to assign that |
| 11 | numeric value when assessing that criterion; |
| 12 | selecting, for each of a plurality of specified weights that may be used in computations for |
| 13 | reflecting business objectives of a company for which the decision is to be made and each of the |
| 14 | criteria, a weight for weighting computations using that criteria with that business objective; |
| 15 | creating a product profile that specifies a value for each values for first selected ones of |
| 16 | the identified criteria, wherein the specified values indicate importance to the company of that |
| 17 | criterion; |
| 18 | creating a geography profile for each of the identified candidate locations, [[where]] |
| 19 | $\underline{wherein} \; each \; \underline{of \; the} \; geography \\ \underline{profiles} \; profiles \; \underline{a} \; location-specific \; \underline{value \; for \; each} \; \underline{values}$ |
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| $\underline{\text{for second selected ones}} \text{ of the identified criteria}, \underline{\text{wherein the location-specific value for each of}}$ | |
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| the criteria is determined using each of the defined at least one objective measurement for that | |
| criterion to assess the candidate location for which the geography profile was created; [[and]] | |
| using the values specified in the product profile, the $\underline{location\text{-specific}}$ values specified in | |
| the geography profiles, and the weights to compute one or more \underline{a} location-specific resource | |
| placement-scores score for each of the candidate locations, further comprising: | |

for each of the geography profiles, computing a gap value for each of the criteria by subtracting the location-specific value specified for that criterion in the geography profile from the value specified for that criterion in the product profile;

for each of the specified business objectives and each of the criteria, applying the weight selected for weighting computations using that criteria with that business objective to weight the gap value computed for that criterion in each of the geography profiles if that gap value is a positive numeric value, and assigning a zero value for that weighted gap value otherwise;

computing a sum, for each of the specified business objectives and each of the geography profiles, of each of the weighted gap values for that specified business objective in that geography profile;

normalizing each of the sums by dividing the sum by a count of the criteria; and
using the normalized sum for each of the geography profiles as the computed
location-specific resource placement score for the candidate location for which that geography
profile was created;

selecting a particular one of the candidate locations using the computed location-specific

resource placement scores; and

placing the resources in the selected particular one of the candidate locations.

Claims 6 - 12 (canceled)

Claim 13 (currently amended): A computer program product for analyzing resource placement, the computer program product embodied on one or more computer-readable media and comprising computer-readable program code [[means]] for carrying out steps of:

identifying a plurality of candidate locations for placement of resources, wherein the resources comprise at least one of: information technology personnel and monetary investments to be made;

identifying a plurality of criteria with which a decision is to be made for the placement of the resources, wherein the criteria comprise at least one of: local information technology skills and competitor strength:

defining at least one objective measurement for each of the identified criteria, wherein the definition comprises at least one factor to assess in determining how well that criterion is met and measurement guidelines specifying, for each of a plurality of numeric values, when to assign that numeric value when assessing that criterion;

selecting, for each of a plurality of specified weights that may be used in computations for reflecting business objectives of a company for which the decision is to be made and each of the criteria, a weight for weighting computations using that criteria with that business objective;

creating a product profile that specifies a value for each values for first selected ones of

the identified criteria, wherein the specified values indicate importance to the company of that criterion;

creating a geography profile for each of the identified candidate locations, [[where]]

wherein each of the geography profile profiles specifies a location-specific value for each values

for second selected ones of the identified criteria, wherein the location-specific value for each of

the criteria is determined using each of the defined at least one objective measurement for that

criterion to assess the candidate location for which the geography profile was created; [[and]]

using the values specified in the product profile, the location-specific values specified in

the geography profiles, and the weights to compute one or more a location-specific resource

for each of the geography profiles, computing a gap value for each of the criteria by subtracting the location-specific value specified for that criterion in the geography profile from the value specified for that criterion in the product profile;

placement-scores score for each of the candidate locations, further comprising:

for each of the specified business objectives and each of the criteria, applying the weight selected for weighting computations using that criteria with that business objective to weight the gap value computed for that criterion in each of the geography profiles if that gap value is a positive numeric value, and assigning a zero value for that weighted gap value otherwise:

computing a sum, for each of the specified business objectives and each of the geography profiles, of each of the weighted gap values for that specified business objective in that geography profile:

normalizing each of the sums by dividing the sum by a count of the criteria; and

| using the normalized sum for each of the geography profiles as the computed |
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| location-specific resource placement score for the candidate location for which that geography |
| profile was created; |
| selecting a particular one of the candidate locations using the computed location-specific |
| resource placement scores; and |
| placing the resources in the selected particular one of the candidate locations. |
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| Claims 14 - 16 (canceled) |
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| Claim 17 (new): A system for analyzing resource placement, comprising: |
| a computer comprising a processor; and |
| instructions that execute, using the processor, to implement functions comprising: |
| identifying a plurality of candidate locations for placement of resources, wherein |
| the resources comprise at least one of: information technology personnel and monetary |
| investments to be made; |
| identifying a plurality of criteria with which a decision is to be made for the |
| placement of the resources, wherein the criteria comprise at least one of: local information |
| technology skills and competitor strength; |
| defining at least one objective measurement for each of the identified criteria, |
| wherein the definition comprises at least one factor to assess in determining how well that |
| criterion is met and measurement guidelines specifying, for each of a plurality of numeric values, |

when to assign that numeric value when assessing that criterion;

selecting, for each of a plurality of specified business objectives of a company for which the decision is to be made and each of the criteria, a weight for weighting computations using that criteria with that business objective;

creating a product profile that specifies a value for each of the identified criteria, wherein the specified values indicate importance to the company of that criterion;

creating a geography profile for each of the identified candidate locations, wherein each of the geography profiles specifies a location-specific value for each of the identified criteria, wherein the location-specific value for each of the criteria is determined using each of the defined at least one objective measurement for that criterion to assess the candidate location for which the geography profile was created;

using the values specified in the product profile, the location-specific values specified in the geography profiles, and the weights to compute a location-specific resource placement score for each of the candidate locations, further comprising:

for each of the geography profiles, computing a gap value for each of the criteria by subtracting the location-specific value specified for that criterion in the geography profile from the value specified for that criterion in the product profile;

for each of the specified business objectives and each of the criteria, applying the weight selected for weighting computations using that criteria with that business objective to weight the gap value computed for that criterion in each of the geography profiles if that gap value is a positive numeric value, and assigning a zero value for that weighted gap value otherwise;

computing a sum, for each of the specified business objectives and each of

| the geography profiles, of each of the weighted gap values for that specified business objective in | | |
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| that geography profile; | | |
| normalizing each of the sums by dividing the sum by a count of the criteria; | | |
| and | | |
| using the normalized sum for each of the geography profiles as the | | |
| computed location-specific resource placement score for the candidate location for which that | | |
| geography profile was created; | | |
| selecting a particular one of the candidate locations using the computed location- | | |
| specific resource placement scores; and | | |
| placing the resources in the selected particular one of the candidate locations. | | |